

Client Success Stories

"Working with Wejunga was definitely a great experience. They were really helpful in leading us in the right direction by assessing our current recruiting and operations processes, our management level and making recommendations to improve all areas. Having weekly video meetings, follow up summaries, and constant feedback was very beneficial in creating the foundation we now have. We know now to never compromise with our talent and expectations!"

- Kyle K.

"We hired Wejunga to first conduct a reviewal and identify what's working and not working when it came to our current hiring process. Wejunga worked with us to help implement sourcing and interviewing techniques to increase the volume of quality applicants and strengthen the relationship between HR and our hiring managers. With the new sourcing strategy customized to our business, we have accelerated and improved the quality of our staffing on our 3-4 most recent hires. I highly recommend Wejunga to any company who truly wishes to elevate the quality of new hires AND improve their company's hiring capabilities."

- Dan M.

"Our company engaged Wejunga to review our organization of 22 locations, our HR department and our overall operations needs in particular. They exceeded our expectations on all fronts. Their analysis of our needs and recommendations were outstanding. The Wejunga team conducted interviews with our key leaders/employees and got to the bottom of the key areas that needed to be addressed including a fresh look at our organizations' functions. We further enhanced our engagement with Wejunga to assist with the implementation of their recommendations as well. At Grand Pacific Resorts we are extremely satisfied with the successful outcomes from our consulting assignment with Wejunga and look forward to continuing to use their professional services to support our business challenges."

- Nigel L.



wejunga.com | 858.304.0249 | info@wejunga.com

© 2020 Wejunga® Corporation. All Rights Reserved.



The Bigger the Challenge, the Bigger the Opportunity to Grow

We help small to mid-size companies during good times and challenging times create strategic people plans in the event they are forced to change the way they do business in order to continue growing bottom-line value.





One is no good without doing the others well too.

Recruiting, hiring, onboarding, performance management, engagement and retention are all connected and necessary.

Are you going to settle for losing the War for Talent?



Strategic Retention Roadmap

We can help you improve innovation, productivity, and bottom-line results.

We develop a customized roadmap based on the input of your top performers that focuses on: Onboarding, Performance Reviews, Career Paths, Work Styles, Professional Development, Compensation Incentives and Employee Wellness Initiatives.

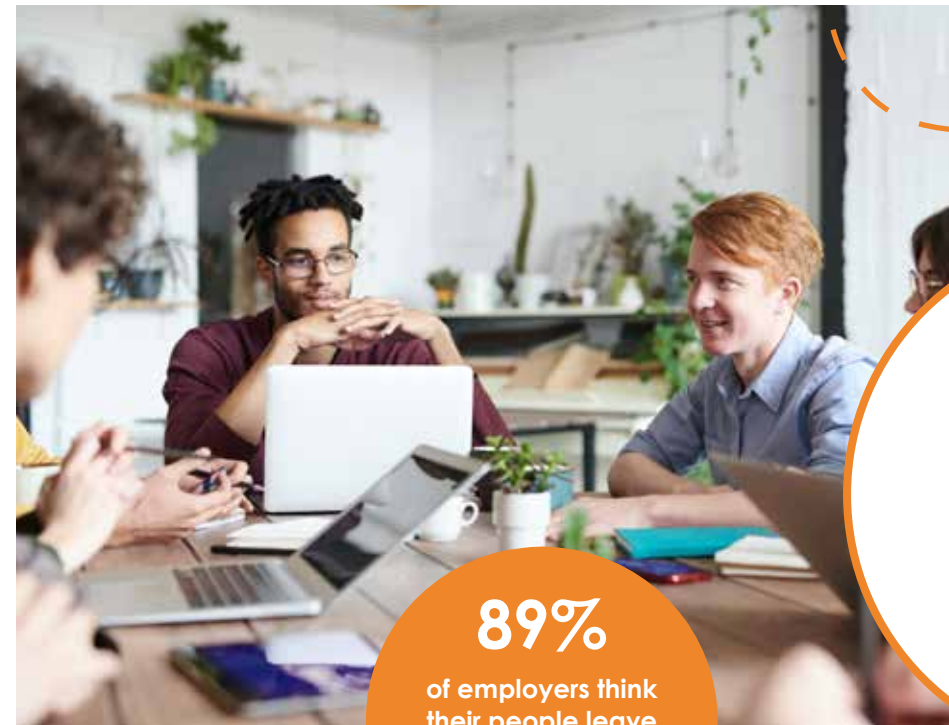
Our unique common sense but not commonly practiced talent strategy approach enables us to **strengthen business operations quickly.**

If we remain agile, innovative, and continually challenge ourselves, we can make changes where needed and ensure every employee is engaged, fulfilled and drives bottom-line results.

Manager & Team Dynamics
Companies with engaged employees experience **2.5x more revenues than competitors with low engagement levels.**

(source: Hay Group)

Engagement is not a one way street with the responsibility solely on managers. We ensure Managers and Leaders consistently drive accountability, coach, develop and support employees to ensure they feel supported, engaged, motivated and fulfilled.

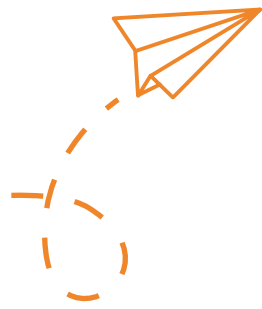


74%
of companies who admit they've hired the wrong person for a position lost an average \$14,900 per bad hire.

(source: Careerbuilder)

80%
of CEOs and business leaders say they do not get comprehensive data when it comes to HR.

(source: forbes.com)



Recruiting & Hiring Process Audit and Assessment

Without our help only 19% of new hires are considered fully successful. (source: HBR)

We identify the gaps between "what you know" and "what you don't know" to improve the quality of recruiting, interviewing, and hiring results to increase your team's overall hiring accuracy.



Strategic Workforce Planning

We've got the answers.

We help identify the roles, skills and capabilities required to achieve business goals. We analyze people metrics the way CEOs use financial, marketing, or supply chain metrics to make strategic business decisions. We help formalize the actions, processes and investments needed to ensure that you have the right talent in the right places at the right time to execute your business strategy and drive better bottom-line results.

Retention & Engagement Audit and Assessment

Only 12% of employees do leave for more money.

(source: Towers Watson)

We identify the gaps of what is currently being done to keep employees at your company and what your top performers from all generations find important and what they value most.

89%
of employers think their people leave for money. (source: Towers Watson)



34%
of the American workforce is not fully engaged. (source: Gallup)

48%
of Business Owners who want to sell have no Exit Strategy. (source: SmallBizTrends)

Exit Strategy

We make it simple to increase your business value.

A good people strategy will increase valuation. We develop people plans to bridge the gap between current state and future state in order to help increase your company's probability of success and a better exit valuation.